

Ticontract Tendering Analysis



The Ticontract analysis identifies the most attractive offer for your tender - within the shortest possible time. Extensive evaluations and simulations of allocation scenarios can be generated at the push of a button. With just a few clicks, you will receive a simple comparison of the offers from your service providers, also taking into account the rates from the previous year, and also use the option of direct order allocation via Ticontract Tendering.

Challenges:

» **Mass data processing:**

The demand for resources, know-how and technological support in daily business increases with the scope and complexity of tenders.

» **Lack of data quality and comparability:**

Incomplete or implausible offers as well as different criteria, tax rates or currencies make it difficult to compare and evaluate offers.

» **Evaluation of strategic allocation criteria:**

Factors such as cost of change, service quality, risk management or capacities must be neutrally evaluated and taken into account.

» **Comparability between service providers:**

Shippers often prefer incumbent service providers even for new RFQs; however, it is not uncommon to have no overview of how current conditions of the incumbent service providers compare to new offers.

» **Insufficient feedback to service providers:**

Service providers complain about a lack of feedback on their offers in the context of a tender.

» **Intransparency and high risk of error:**

Manual bid evaluation involves legal and financial risks due to human error or manipulation.

Features:

● **FLEXIBLE ANALYSES**

Creation of scenarios, evaluations and analyses with variable parameters such as offers, quantities, capacities and rules

● **INTELLIGENT DATA VALIDATION**

Plausibility check of offer data on the basis of fixed limit values and in relation to other offers

● **MULTIPLE BASE PRICE VALUATION**

Better comparability through different base prices and automated replacement of missing data with values based on the offers

● **REVISION AND DATA SECURITY**

Evaluation and allocation are carried out transparently and comprehensibly directly on the platform without risky e-mailing of sensitive information

● **REPORTS UND CHARTS**

Analysis and export of evaluation results in dynamic graphics and clear reports

● **COMBINATORIAL SCENARIOS**

Calculation and comparison of complex allocation scenarios based on extensive individually adjustable rules and factors. Display of the most attractive offer

● **FEEDBACK AND ALLOCATION**

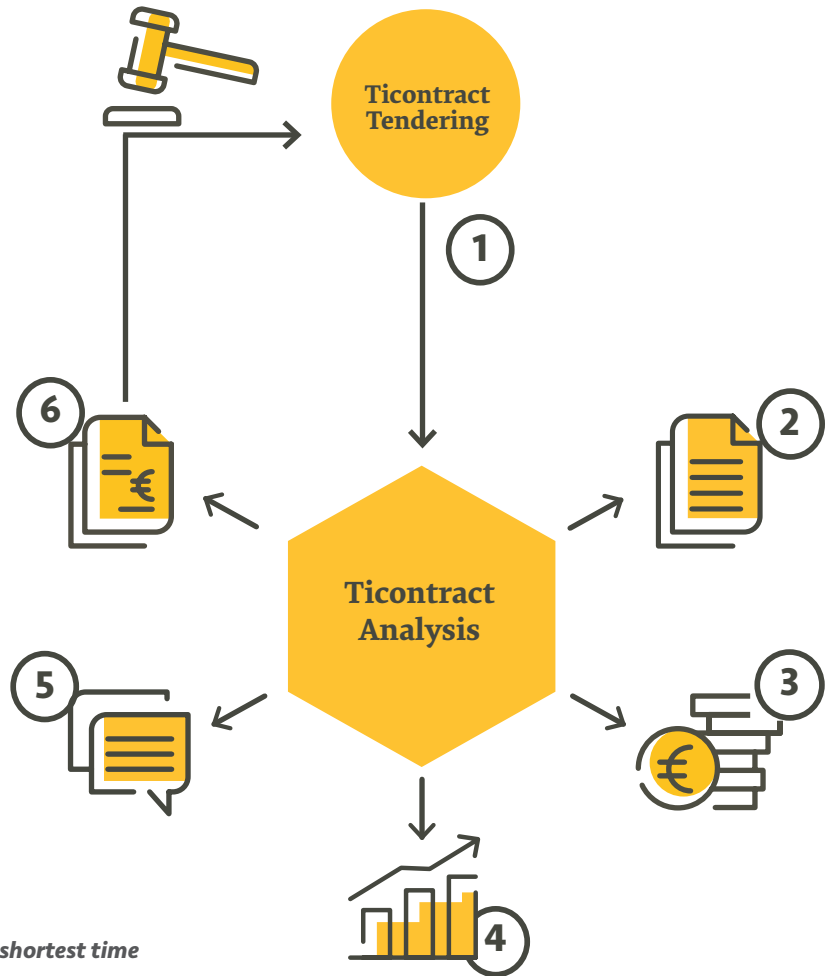
Creation and sending of automated and individual evaluations as well as allocations and rate sheets to the participating service providers. Possibility to send approximate price ranges to service providers during ongoing tenders.

● **INTEGRATION OF INCUMBENT SERVICE PROVIDERS**

Comparison of the bid submitted by the incumbent service provider with the current price of the other bids received

How it works:

1. Transfer of tender data from Ticontract Tendering to the analysis tool
2. Intelligent validation of incoming data
3. Generation of diverse scenarios (including combinatorics)
4. Generation of reports
5. Feedback from the shipper to the participating carriers
6. Allocation forwarding to selected carriers via Ticontract Tendering



► *Calculation of the most attractive offer in the shortest time*

Benefits:

- » Central storage of all data and calculations
- » Transparent evaluation process for the allocation decision
- » Optimal allocation scenario for any transport structures in the shortest time
- » Fixed structures and filter functions result in comparable offers
- » Data security through communication on a secure platform
- » Improved communication between shipper and transport service providers

“ Ticontract Tendering Analysis has accelerated our tendering processes and increased the quality in selecting the optimal service provider for our routes!

- Strategic purchaser for a company in the food industry

Want to find out more?

Click here and learn more on www.transporeon.com